

EMW Gas Association Sole Source Procurement



E.M.W. GAS ASSOCIATION

PO Box 118 - 416 5th Street
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**Sole Source Request and Determination Form
Posted at www.emwgas.com on September 1, 2020**

A sole source **determination** is not effective until the **sole source request for determination** has been posted for (30) calendar days without challenge, and subsequently approved in writing by the Chief Procurement Officer.

The foregoing is a requirement under NMSA 13-1-126 – 13-1-126.1 as amended by Laws 2013, Chapter 40 § 6 effective June 14, 2013.

I. Central Procurement Office

EMW Gas Association
POB 118, Estancia, NM 87016
Chief Procurement Officer: Jennifer Gauna, CPO
Telephone Number: 505-384-2369
Email Address: jeng@emwgas.org

II. Prospective Contract/Contractor

Mountain States Pipe Supply (MSPS)
7765 Electronic Drive
Colorado Springs, CO 80922

Prospective Contract Amount: \$74,225.00

Term of Prospective Contract: October 1, 2020 – June 30, 2021.

III. Product Specifications

MC3Lite(No Tablet) – DCU-5310-301 RF Unit
CFG-0152-101 MC3, Portable Wiring Kit, Pwr and Comm Cables,
Mag Mount Antenna; MSPS Technical Services FCS/iTron Mobile Software Install and
Training; FCS Software, 5001-10000 Edpoints, Physical Delivery, Ann Fee;
IMA Driveby, 5001-10000 Endpoints, Subscription Ann Fee;
Itron Mobile Radio 2 w/USB Cable and Charger; IMA cloud setup

IV. Procurement Criteria:

MSPS is the only factory-authorized distributor for Itron Electronic Read Transmitters, Gas Endpoints, including Itron Reading Solutions in New Mexico. This product is highly technical and a component of the distribution of Natural Gas to over 5000 customers in the EMW Gas Association Service Area.

V. Sole Source Justification:

Itron manufacturer referred to MSPS as the only authorized distributor of this product for the state of New Mexico.

VI. Unique properties of Service/Items of Personal Property Sought:

The unique character of this particular integration of vehicle mounted devices for drive-by AMR with the MC3 radio with the meters and ERTs, the existing system and particular safety concerns connected with the high risk of vendor failure in performing this essential service make this sole source procurement necessary. MSPS is the only authorized distributor of this material in New Mexico and is the only company authorized to perform the implementation.

VII. Similar Professional Services/Items of Personal Property Disqualifying Factors:

Because the manufacturer has not authorized another provider, no alternatives exist.

VIII. Entity Due Diligence for Determination Basis:

A letter of sole source validation was submitted from the manufacturer, (*Itron Corporation*) to support this procurement on August 25, 2020.

Certified by:

Eddie O'Brien 8-26-2020
Eddie O'Brien, General Manager Date

Challenges:

<u>Vendor Name</u>	<u>Date Challenge Received</u>
_____	_____
_____	_____
_____	_____

- 1.) *Signature of EMW Gas Association's Chief Procurement Officer (CPO) certifies the sole source has been posted for thirty (30) calendar days and has received no challenges.*
- 2.) *Signature of the CPO Sole source is granted as of the date of the signature by the Procurement Officer.*
- 3.) *Signature of the Procurement Officer on this form is required and is the final signature required for this sole source procurement to proceed.*

Approved:

Jennifer Gauna, Chief Procurement Officer Date



Itron Corporation
2111 N Molter Road
Liberty Lake, Washington 99019

August 25, 2020

Dear Sir or Madam

Please accept this letter as verification that **Mountain States Pipe and Supply** is the sole authorized distributor for Itron Water and Gas products including but not limited to: Gas endpoints, Water Endpoints, Meter Reading Equipment and Software in the State of New Mexico.

If you should have any questions, please give me a call.

Craig Hendricks
Itron Inc.
Area Sales Manager
Cell: (949) 324-7162



7765 Electronic Drive
Colorado Springs, Colorado 80922
Jerry Uhlman: 719.238.7912
Paul Carroll: 719.351.4120
Scott vanTeylingen 719. 351-2829